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APPLICATION NO.		FILING DATE	FIRST NAMED INVENTOR	ATTORNEY DOCKET NO.	CONFIRMATION NO
09/465,50	06	12/16/1999	LANCE LUNDBERG	ICON-102	8959
909	7590	06/04/2003			
		INTHROP, LLP	EXAMINER		
	P.O. BOX 10500 MCLEAN, VA 22102			AKERS, GEOFFREY R	
				ART UNIT	PAPER NUMBER
				3624	
				DATE MAILED: 06/04/2003	

Please find below and/or attached an Office communication concerning this application or proceeding.

	Analiastics	(A111/-)	<del>/-\-</del>				
	Application /	Applicant(s)	, / h				
Office Comments	09/465506	Land	lora III				
Office Action Summary	Examiner	Art Unit	Confirmation No.				
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- The MAILING DATE of this communication	annears on the cover	sheet beneath the corresponde	ence address .				
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A SHORTENED STATUTORY PERIOD FOR REPLY COMMUNICATION.	r is set to expire 3	MONTH(S) FROM THE MAILI	NG DATE OF THIS				
- Extensions of time may be available under the provisions from the mailing date of this communication.  - If the period for reply specified above is less than thirty (3 - If NO period for reply is specified above, such period shall be reply within the set or extended period for reply - Any reply received by the Office later than three months a term adjustment. See 37 CFR 1.704(b).	30) days, a reply within the state all, by default, expire SIX (6) MO y will, by statute, cause the appl	utory minimum of thirty (30) days will be cor ONTHS from the mailing date of this comm ication to become ABANDONED (35 U.S.(	nsidered timely. unication. C. § 133).				
	4/7/03						
Responsive to communication(s) filed on	-11		•				
This action is FINAL. This action	*						
Since this application is in condition for allow accordance with the practice under Ex parte	wance except for the form Quayle, 1935 C.D. 11;	mal matters, <b>prosecution as to t</b> 453 O.G. 213.	he merits is closed i				
Disposition of Claims	Salamentanatur promo may con a						
- Claim(s) - 1-40	is/are pending in this	application.					
Of the above claim(s)	is/are withdrawn from	is/are withdrawn from consideration.					
Claim(s)	is/are allowed.	_ is/are allowed.					
Claim(s)/-40	is/are rejected.						
Claim(s)	is/are objected to.	_ is/are objected to.					
Claim(s)		are subject to restriction or election					
Application Papers requirement.							
The proposed drawing correction, filed on If approved, corrected drawings are required	in reply to this Office ac	proved or disapproved by the l	Examiner.				
The drawing(s) filed on is/are accepted or objected to by the Examiner. Applicant may not request that any objection to the drawing(s) be held in abeyance. See 37 CFR 1.85(a).							
The specification is objected to by the Exami	iner		<u>.</u>				
The oath or declaration is objected to by the	Examiner.						
Priority under 35 U.S.C. §§ 119 and 120							
Acknowledgment is made of a claim for foreign priority under 35 U.S.C. § 119 (a)-(d) or (f).							
All Some* None of the:							
Certified copies of the priority documents have been received.  Certified copies of the priority documents have been received in Application No							
Copies of the certified copies in this national stage applica	s of the priority documer tion from the Internation	nts have been received al Bureau (PCT Rule 17.2(a)).	·				
*Certified copies not received:  Acknowledgment is made of a claim-for dome  The translation of the foreign langua	estic priority under 35 U.	S.C. § 119(e) (to a provisional an	plication)				
Acknowledgment is made of a claim for dome							
Information Disclosure Statement(s), PTO-14 Notice of References Cited, PTO-892	49, Paper No(s)	Interview Summary, PTO-413 Notice of Informal Patent App	Blication PTO-152				
U.S. Patent and Trademark Office	iew, PTO-948	Other	/)				

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### DETAILED ACTION

## Reply to Response

- 1. This action is issued in reply to applicant's Response(Paper #11) filed 4/7/03.
- 2. No claims were amended. None were added. None were cancelled.
- 3. Claims 1-40 are pending.

# Claim Rejections - 35 USC § 103

- 4. The following is a quotation of 35 U.S.C. 103(a) which forms the basis for all obviousness rejections set forth in this Office action:
  - (a) A patent may not be obtained though the invention is not identically disclosed or described as set forth in section 102 of this title, if the differences between the subject matter sought to be patented and the prior art are such that the subject matter as a whole would have been obvious at the time the invention was made to a person having ordinary skill in the art to which said subject matter pertains. Patentability shall not be negatived by the manner in which the invention was made.
- 5. Claims 1-40 are rejected under 35 USC 103(a) as unpatentable over Clark(US Pat. No: 6,351,738) in view of Feidelson(US Pat. No: 6,345,261) and further in view of McClelland(US Pat. No: 5,689,650).
- 6. As per claims 1,6,18,30 Clark teaches a method for supporting security-trade financing for a company seeking capital(Fig 4/416)(col 4 lines 5-14)(col 6 lines 6-7) comprising maintaining an inventory data base including data identifying products(col 4 lines 21-32) and determining a cash/trade-credit blend for the purpose of providing financing to the company wherein the cash/trade-credit blend includes a cash portion and a trade-credit portion(Fig 4/414)(col 5 lines 6-14)(col 6 lines 3-5)(coll 11 line 40-col 12 line 46)(col 12 line 50-56) and receiving at least a portion of the cash/trade-credit blend from the company in exchange for a

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proportional quantity of the products in inventory that are desired by the company(Fig 4/410)(Fig 5)(col 5 lines 21-50)(col 8 line 57-col 10 line 54). Clark further teaches volume rebates(Fig 5) and capital financing(Fig 4). Clark fails to teach receiving securities from the company in exchange for the trade-credit portion of the cash/trade-credit blend, but does teach the ability of equity participants to be part of an IPO without loss of control(col 6 lines 8-9). Feidelson teaches this(Abstract)(Fig 1)(Fig 2)(Fig 3)(col 2 line 6-col 4 line 20).McClelland teaches cash/credit blends(col 6 line 36-col 8 line 4). It would have been obvious to one skilled in the art at the time of the invention to combine Clark in view of Feidelson to teach the above. The motivation to combine is to teach a user-friendly investment based customer credit program as enunciated by Feidelson(col 2 lines 1-3).It also would have been obvious to one skilled in the art at the time of the invention to combine Clark in view of Feidelson and further in view of McClelland to teach the above. The motivation to combine is to teach a method for allocating business interests to participants in a risk managed portfolio as enunciated by McClelland(col 4 lines 1-3).

7. As per claim 2 Clark teaches according to Claim 1. Clark does not specifically teach further including the steps of receiving deficient assets from a deficient asset company but does teach transmitting trade credits to the deficient asset company(Fig 4/410). It would have been obvious to one skilled in the art at the time of the invention to combine Clark in view of Feidelson to teach the above. The motivation to combine is to teach a user-friendly investment based customer credit program as enunciated by Feidelson(col 2 lines 1-3). It also would have been obvious to

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one skilled in the art at the time of the invention to combine Clark in view of Feidelson and further in view of McClelland to teach to teach paying for the deficient assets of a deficient company and storing data identifying the deficient assets in the inventory data base. The motivation to combine is to teach a method for allocating business interests to participants in a risk managed portfolio as enunciated by McClelland(col 4 lines 1-3).

- 8. As per claim 3,10-12,33-34 Clark teaches a method as recited in Claims 1,10,33 wherein the products identified in the inventory data base are categorized(col 9 line 49)(col 10 lines 4-7)(Fig 4/414/418).
- 9. As per claims 4,9 13-14,21-25 Clark teaches a method as recited in Claim 1,10,18,21 wherein the products are selected from the group consisting of goods and services(col 9 line 49)(col 10 lines 4-7)(col 10 line 36)(col 11 lines 40-61).
- 10. As per claim 5,27-28,39-40 Clark teaches a method as recited in Claim 1,18,30 wherein the cash/trade-credit blend is represented by a cash-credit ratio(col 10 lines 34-36). Clark fails to teach a specific cash-credit ratio. Feidelson teaches this(Abstract)(Fig 1)(Fig 2)(Fig 3)(col 2 line 6-col 4 line 20). McClelland teaches cash/credit blends(col 6 line 36-col 8 line 4). It would have been obvious to one skilled in the art at the time of the invention to combine Clark in view of Feidelson to teach the above. The motivation to combine is to teach a user-friendly investment based customer credit program as enunciated by Feidelson(col 2 lines 1-3). It also would have been obvious to one skilled in the art at the time of the invention to combine Clark in view of Feidelson and further in view of McClelland to teach the above. The motivation to combine is to

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teach a method for allocating business interests to participants in a risk managed portfolio as enunciated by McClelland(col 4 lines 1-3).

- 11. As per claims 7, 16-17,19-20,26,29, 31,37-38 Clark teaches a method as recited in Claims 6,18,19,30 wherein the desired plan cost basis is based on valuations of the company(col 10 lines 43-45)(Fig 4/416).
- 12. As per claims 8,32,35-36 Clark teaches a method as recited in Claim 6,31,34 wherein the valuations include an agreed-to valuation and a desired valuation (col 10 lines 43-45) (Fig 4/416).

## Response to Arguments

13. Applicant's arguments with respect to claims 1-40 have been considered but are not persuasive. Applicant's principal argument is that no reference utilized discloses determination of a cash/trade credit blend for the purpose of providing financing to the company. Clark is not non-analogous art. Clark does in fact teach a method of supporting security-trade financing for a company seeking capital by providing discount capital financing for the purchase of technology and machinery to businesses (Abstract) (Fig 4). Discount financing is effectively a cash discount on the loan which is a cash component in the blend cited. In Clark, the discount financing of the business entity (HBE) company creates a cash component in the financing of the operation.

Feidelson teaches a customer loyalty investment program whereby purchase rebates to customers are used to provide the customer with merchant securities (Abstract) (Figs 1-4). This customer loyalty element is a trade credit component (rebate) in the operation of a business. Clark and

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Feidelson teach the financing methodology advanced by applicant in a business entity as a cash/trade credit blend where the trade credit is issued by the merchant.

#### Conclusion

14. THIS ACTION IS MADE FINAL. Applicant is reminded of the extension of time policy as set forth in 37 CFR 1.136(a).

A shortened statutory period for reply to this final action is set to expire THREE MONTHS from the mailing date of this action. In the event a first reply is filed within TWO MONTHS of the mailing date of this final action and the advisory action is not mailed until after the end of the THREE-MONTH shortened statutory period, then the shortened statutory period will expire on the date the advisory action is mailed, and any extension fee pursuant to 37 CFR 1.136(a) will be calculated from the mailing date of the advisory action. In no event, however, will the statutory period for reply expire later than SIX MONTHS from the mailing date of this final action.

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15. Any questions concerning this communication should be addressed to the examiner of record, Dr. Geoffrey Akers, P.E., who can be reached between 6:30 AM and 5:00 PM Monday through Friday at 703-306-5844. If attempts to contact the examiner are unsuccessful, the examiner's superior, Mr. Vincent Millin, SPE, may be telephoned at (703)-308-1065.

The fax number for Formal or Official faxes and Draft or Informal faxes to Technology Center 2100 or this Art Unit is (703)-308-6296 or 6306. Any inquiry of a general nature or relating to the status of this application should be directed to the Group receptionist whose telephone number is (703)-305-3900.

HEOFFREY R. AKERS, P.E.